



CENTRAL LAKE ARMOR EXPRESS, INC.
PO BOX 516 • CENTRAL LAKE, MI 49622
PH: (866) 357-3845 • FX: (231) 544-6734
WWW.ARMOREXPRESS.COM

October 29, 2015

Department of Personnel & Administration
c/o State Purchasing Office
Attn: Nikki Kalen
1525 Sherman Street, 3rd Floor
Denver, CO 80203

**RE: Central Lake Armor Express, RFP-NK-15-001, October 30th, 2015
NASPO ValuePoint Terms and Conditions**

Central Lake Armor Express will comply with the NASPO ValuePoint Terms and Conditions, per Exhibit D of the RFP-NK-15-001.

Best Regards,

A handwritten signature in black ink, appearing to read "Kristin Landis".

Kristin Landis
National Sales Administrator
Armor Express



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Attn: Nikki Kalen
1525 Sherman Street, 3rd Floor
Denver, CO 80203

**RE: Central Lake Armor Express, RFP-NK-15-001, October 30th, 2015
Proposal Requirements**

Central Lake Armor Express, is pleased to provide the following response to the RFP for the State of Colorado, for Body Armor Products. We will meet all of the following Proposal Requirements listed in section 3.6 of the RFP-NK-15-001.

Proposal Requirements

- 3.6.1 Offeror must be a Manufacturer of Body Armor Products, as defined within this RFP.
- 3.6.2 Offeror must provide a minimum of one of the Product Categories listed in the Market Basket, in order to be eligible for Award. *(Section 3.6.2 Revised with Amendment 1 of the RFP, issued 10/8/15)*
- 3.6.3 Offeror must submit Product and pricing information as detailed in Attachment E (Product and Price). This information is for Evaluation purposes only and will not be inclusive of Offeror's awarded Product line.
- 3.6.4 Offeror must provide any additional Product and pricing information, as defined within this RFP, and if applicable.
- 3.6.5 Prices offered shall include measurements, Contractor costs and any additional charges that might be incurred by a Purchasing Entity.
- 3.6.6 Offeror's proposed Body Armor Vests must be NIJ certified, and listed on the CPL.

Best Regards,

Kristin Landis
National Sales Administrator
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Attn: Nikki Kalen
1525 Sherman Street, 3rd Floor
Denver, Co 80203

Re: Central Lake Armor Express Inc., #RFP-NK-15-001

Armor Express is pleased to once again participate with the Solicitation for Body Armor Products for the State of Colorado and NASPO ValuePoint. We look forward to continuing our commitment in providing our quality products and service. Armor Express boasts one of the most experienced management teams available; reaching back to the founding days of the industry. The Armor Express team thrives in a culture of professional development, continuous improvement, risk mitigation and execution so that we may arrive at the highest quality solution for our customers – exceeding their expectations in quality, delivery, communication, and service. It is our mission to save lives by providing superior quality body armor with unparalleled protection, comfort, wear-ability, and service.

Our team experience includes but is not limited to: LEAN Manufacturing; ITAR; Quality Assurance Systems; Master's Certificates in Government Contracting; Certified Federal Contracts Manager; FAR; DFAR; CFR; Berry Amendment Compliance; Certified Public Accountant; Certified Management Accountant; Finance and Business Degrees; and Government Contract Compliance.

Our family culture at Armor Express is built upon seven core values. These tenets craft our products, guide our decisions, and demand continuous improvement in everything we do. They are: **Safety, Trust, Innovation, Execution, Legacy, Quality, and Passion.** - *Matt Davis* (CEO, Armor Express)

Located in Northern Michigan, Armor Express designs, manufactures, and markets a full line of NIJ and DoD certified ballistic and stab/spike resistant concealable and tactical body armor, K-9 armor, ballistic blankets, and accessories. Our campus is comprised of an Administrative Facility, an R&D Technology Center, and a Production Facility. The Administrative Building houses the personnel who maintain our contracts and ITAR/Licensing compliance, customer service, marketing, inside sales and accounting departments. The R&D Technology Center is a state-of-the-art ballistic and non-ballistic development workshop, and an indoor ballistic research laboratory with up to level IV testing capability. Our Production Facility is part of a registered ISO 9001:2008/BA 9000:2012 quality program, this certified campus houses the industry's most cutting edge production technology.

Armor Express has adopted a LEAN manufacturing management system and strives to provide the greatest value to customers while consuming the fewest resources. We continually focus on improving efficiency, quality, and safety in the workplace. Boasting an experienced and dedicated workforce, Armor Express' products embody true American craftsmanship.

Warranty-At Armor Express we stand behind our products. We offer custom fit body armor that is lightweight, flexible, and comfortable. The ballistics panels come with a 5-year warranty and there is an 18 month warranty on the carriers. Our experienced and friendly staff is committed to providing the best possible products and service.

Recycling Program-Armor Express has established an "End of Life Armor Disposal and Recycling Program." The purpose of this program is to dispose and/or recycle vests in a responsible and traceable method. Armor Express offers this program to many of its current customers. Details of the recycling program are documented in the Technical Response section of the bid response.

Delivery Time Frame-Our dedicated workforce ensures a quick delivery time of 28 days for concealable vests and 35 days for tactical vests after receipt of the order. This delivery time frame is well below industry standards, and far exceeds the requested 60 day delivery required in the RFP, section 4.8.3.

Product Offerings-Armor Express designs, manufactures, markets, and sells a full line of ballistic and puncture protective concealable and tactical body armor and accessories. This includes both soft and hard armor products. All of the Company's body armor complies with the latest National Institute of Justice (NIJ) Standards and are listed on the CPL. In addition, Armor Express is ISO 9001:2008/BA 9000:2012 certified.

Fitting Certification Training-Armor Express is excited to offer a Fitting Certification Training Program for this contract. Armor Express focuses a lot of attention on the benefits of having a vest that fits properly. We train departmental staff on properly fitting a vest. This training will greatly increase end user satisfaction and confidence when wearing Armor Express body armor.

Custom Fit Guarantee-Armor Express offers a custom fit guarantee. If a customer is not happy with the fit of the body armor once it is received, it can be returned for a free alteration within 30 days. We estimate that returns and alterations take between 7 and 10 days. Because of our superior custom fit and certification program Armor Express has the lowest return and alteration rate in the country at less than 3%.

We look forward to continuing to work with the State of Colorado and NASPO ValuePoint to provide body armor products to our many customers. If you have any additional questions please feel free to contact me at 231-544-4373.

Sincerely,



Kristin Landis
National Sales Administrator

ATTACHMENT D - AGENTS AND DISTRIBUTORS BY STATE

RFP-NK-15-001

VENDOR NAME: Central Lake Armor Express Inc.

States	Agents/Distributors (put an "x" if yes)	Number of Agents/Distributors
Alabama		
Alaska	X	1
Arizona		
Arkansas		
California		
Colorado	X	3
Connecticut		
Delaware	X	1
Florida		
Georgia		
Hawaii		
Idaho	X	3
Illinois		
Indiana		
Iowa	X	2
Kansas		
Kentucky		
Louisiana		
Maine	X	1
Maryland		
Massachusetts	X	2
Michigan		
Minnesota	X	5
Mississippi		
Missouri		
Montana	X	3
Nebraska		
Nevada	X	1
New Hampshire	X	1
New Jersey	X	2
New Mexico	X	2
New York		
North Carolina		
North Dakota	X	2
Ohio		
Oklahoma		
Oregon	X	2
Pennsylvania		
Puerto Rico		
Rhode Island		
South Carolina		
South Dakota	X	2
Tennessee		
Texas		
Utah	X	2
Vermont	X	1
Virginia		
Washington	X	3
Washington DC		
West Virginia		
Wisconsin		
Wyoming	X	5
Total	20	44



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c/o State Purchasing Office
Attn: Nikki Kalen
1525 Sherman Street, 3rd Floor
Denver, CO 80203

**RE: Central Lake Armor Express, RFP-NK-15-001, October 30th, 2015
Delivery Time**

Central Lake Armor Express, is pleased to provide the following response to the RFP for the State of Colorado, for Body Armor Products regarding our delivery time, per subsection 4.8.3.

Delivery Time Frame

Armor Express is committed to delivering concealable vests in 28 days and tactical vests in 35 days after we are in receipt of the order. This delivery time frame is well below industry standards, and far exceeds the requested 60 day delivery required in the RFP, section 4.8.3.

Best Regards,

A handwritten signature in black ink, appearing to read "Kristin Landis".

Kristin Landis
National Sales Administrator
Armor Express

Attachment F – On-site Response Time

**RFP-NK-15-001
Body Armor Products**

Vendor Name: Central Lake Armor Express, Inc.

Instructions:

Indicate what response time for on-site vest measurement is after receipt of the order from the purchasing entity. For the distance listed, indicate how many vests would qualify to meet that response time (for example: 1-15, 15-25 etc.). If "Other," indicate the number of vests and the "Other Time Proposed."

Distance from Customer	Number of vests (enter range)	Response Time	Other Time Proposed
< 50 miles	101+	2 business days	
	76-100	3 business days	
	51-75	4 business days	
	1-50	Other	7 days
50 – 100 miles	101+	2 business days	
	76-100	3 business days	
	51-75	4 business days	
	1-50	Other	7 days
> 100 and ≤ 150 miles	101+	2 business days	
	76-100	3 business days	
	51-75	4 business days	
	1-50	Other	7 days
> 150 miles	101+	2 business days	
	76-100	3 business days	
	51-75	4 business days	
	1-50	Other	7 days



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**RE: Central Lake Armor Express, RFP-NK-15-001, October 30th, 2015
Recycling Program**

Central Lake Armor Express, is pleased to provide the following response to the RFP for the State of Colorado, for Body Armor Products regarding our recycling program, per subsection 4.11.

Recycling Program Purpose

The Armor Express End-of-Life Armor Disposal and Recycling Program offers a managed program for vests that have expired or reached the end of their useful life. The program is intended for the agencies that participate in the State of Colorado and NASPO ValuePoint contract for Body Armor Products for the duration of the contract.

The following is the written detail of the Armor Express End-of-Life Armor Program.

1. Vest Collection
 - a. State agencies will submit a request via fax or e-mail to the Armor Express Recycling Program Contact (RCP). The request must include the following information:
 - i. Agency Name
 - ii. Agency Contact
 - iii. Address of pickup location
 - iv. E-mail address of State agency contact
 - v. Size and weight of each box being sent
 - vi. Number of body armor vests being submitted for recycling/destruction
 - b. Once the request is received by Armor Express the RCP will acknowledge receipt via fax or e-mail within 5 business days with a Recycling Material Authorization (RMA) number and return shipping instructions
 - c. The State agency contact will then be responsible for packaging the vests as follows:
 - i. Vests must be in sealed boxes
 - ii. We encourage agencies to palletize large shipments
 - iii. The boxes may not exceed the following dimensions:
 1. A combined length and girth total of 130"
 2. A total weight of 70 lbs

- iv. The items will be shipped to one of several designated locations.
- d. Once the armor is received at the designated location the following occurs:
 - i. The vests are logged
 - ii. The vests are then separated into the parts that are able to be recycled.
From there the items will be cut into scrap pieces using industrial cutting machines
 - 1. The company makes its full faith effort to recycle all materials.
The materials are sent in pieces to our authorized partners in recycling.
 - 2. The materials that cannot be recycled will be destroyed
- e. Upon request by the State agency the following information will be provided about the vests that were recycled and or destroyed:
 - i. Agency Name
 - ii. Agency Address
 - iii. Date of Removal
 - iv. Number of Vests Destroyed

Best Regards,



Kristin Landis
National Sales Administrator
Armor Express

October 29, 2015

Department of Personnel & Administration
c/o State Purchasing Office
Attn: Nikki Kalen
1525 Sherman Street, 3rd Floor
Denver, CO 80203

**RE: Central Lake Armor Express, RFP-NK-15-001, October 30th, 2015
Warranties**

Central Lake Armor Express, is pleased to provide the following response to the RFP for the State of Colorado, for Body Armor Products regarding our warranties per subsection 4.6.13 through 4.6.15.

Warranties

4.6.13 - Armor Express ballistic components will have a 5 year manufacturer warranty.

4.6.14 - Armor Express carriers will have an 18 month manufacturer warranty.

4.5 - The following is our official warranty policy.

LIMITED WARRANTY

Your ARMOR EXPRESS vest has been made in accordance with our quality control standards. This vest is warranted to be free of defects in material and workmanship, subject to the following limitations.

Visit www.armorexpress.com for the latest Warranty information and details.

COVERAGE PERIOD

"The CARRIER is warranted for eighteen (18) months from date of user purchase. The PANELS are warranted* for five (5) years from date of user purchase.

BASE products are warranted for ninety (90) days from date of user purchase."

***LIMITATIONS**

The Limited Warranty begins with the date of purchase of this ARMOR EXPRESS Body Armor unit. If purchased directly from Armor Express, the date begins from the invoiced sale date; if purchased from dealer/distributor, date begins from the date sold to the agency/end user, not to begin later than 12 months of date of manufacture. Proof of purchase MUST be provided with date; if not, default date is five (5) years from date of manufacture of ballistic panel. A valid warranty claim will be honored on a prorated basis. In order to qualify for this warranty, you must complete and mail the attached warranty card or complete the online warranty registration process at www.armorexpress.com/warranty within thirty (30) days of receipt of vest. This warranty is extended to the original user-purchaser only. This warranty is void if the maintenance care as stated on the protective panel label has not been followed, or if the product has been altered in any matter after delivery to the purchaser, or if the product has been

subjected to abnormal use or abuse. Since coordinated and compatible protective panels and carrier are essential for proper protection, use of a carrier not produced or approved by ARMOR EXPRESS voids the warranty.

In the event a defect is found in either component of your vest (carrier or protective panels) during the applicable warranty periods, return the vest and carrier directly to ARMOR EXPRESS, ATTN: RETURNS, at 7919 Cameron Street, Central Lake, MI 49622, postpaid. ARMOR EXPRESS, at its discretion, without cost to you, will repair or replace the defective part or the entire vest or refund the purchase price on a prorated basis.

Best Regards,



Kristin Landis
National Sales Administrator
Armor Express

ATTACHMENT E - PRODUCT AND PRICE

Vendor Name: ARMOR EXPRESS

MARKET BASKET ITEMS

Product Category	Type	Manufacturer (Brand and Series)	Manufacturer Catalog #	NIJ - CPL Model Designation	Gender	NIJ Standard	Threat Level	MSRP	BID Price	% Discount
Ballistic Vest	Concealable	Armor Express - Quantum II	N/A	QTM-B-II	Male	0101.06	II	\$ 1,012.00	\$ 560.00	44.66%
Ballistic Vest	Concealable	Armor Express - Quantum IIIA	N/A	QTMG2-A-III A	Male	0101.06	IIIA	\$ 1,179.00	\$ 615.00	47.84%
Ballistic Vest	Concealable	Armor Express - Quantum II	N/A	QTMF-B-II	Female	0101.06	II	\$ 1,012.00	\$ 560.00	44.66%
Ballistic Vest	Concealable	Armor Express - Quantum IIIA	N/A	QTMF-C-III A	Female	0101.06	IIIA	\$ 1,179.00	\$ 615.00	47.84%
Ballistic Vest	Tactical	N/A	N/A	N/A	Male	0101.06	II	N/A	N/A	#VALUE!
Ballistic Vest	Tactical	Armor Express Bulldog - Quantum IIIA	N/A	QTMG2-A-III A	Male	0101.06	IIIA	\$ 2,094.00	\$ 1,047.00	50.00%
Ballistic Vest	Tactical	N/A	N/A	N/A	Female	0101.06	II	N/A	N/A	#VALUE!
Ballistic Vest	Tactical	N/A	N/A	N/A	Female	0101.06	IIIA	N/A	N/A	#VALUE!
Spike Vest	Concealable	Armor Express - Taurus Spike 2	N/A	TRS-A-2	Neutral	0115.00	2	\$ 797.00	\$ 480.00	39.77%
Spike Vest	Concealable	Armor Express - Taurus Spike 3	N/A	TAURUS SPK3 805210	Male	0115.00	3	\$ 1,083.00	\$ 645.00	40.44%
Combination Vest	Concealable	Armor Express - Gemini II Spike 2	N/A	GEM-A-DP22	Male	0101.06/0115.00	II/2	\$ 1,735.00	\$ 910.00	47.55%
Combination Vest	Concealable	Armor Express - Gemini IIIA Spike 3	N/A	GEM-C-DP3A3	Neutral	0101.06/0115.00	IIIA/3	\$ 1,894.00	\$ 990.00	47.73%
Carrier	Tactical	Armor Express Bulldog	N/A	N/A	N/A	N/A	N/A	\$ 780.00	\$ 390.00	50.00%
Soft Trauma Insert	5x8 Concealable	Armor Express Soft Trauma Pack 5x8 [STP]	N/A	N/A	N/A	N/A	N/A	\$ 90.00	\$ 50.00	44.44%
Soft Trauma Insert	8x10 Concealable	Armor Express Soft Trauma Pack 7x10 [STP]	N/A	N/A	N/A	N/A	N/A	\$ 165.00	\$ 91.00	44.85%
Trauma Plate	5x8 Special Threat	Armor Express Ara Shock ICW 5x8	N/A	N/A	N/A	0108.01	III	\$ 103.00	\$ 57.00	44.66%
Trauma Plate	5x8 Special Threat	N/A	N/A	N/A	N/A	0108.01	IV	N/A	N/A	#VALUE!
Trauma Plate	8x10" Special Threat	Armor Express Ara Shock ICW 7x10	N/A	N/A	N/A	0108.01	III	\$ 124.00	\$ 68.00	45.16%
Trauma Plate	8x10" Special Threat	N/A	N/A	N/A	N/A	0108.01	IV	N/A	N/A	#VALUE!
Trauma Plate	10x12 Special Threat	Armor Express Ara Shock ICW 10x12	N/A	N/A	N/A	0108.01	III	\$ 198.00	\$ 109.00	44.95%
Trauma Plate	10x12 Special Threat	N/A	N/A	N/A	N/A	0108.01	IV	N/A	N/A	#VALUE!

INSTRUCTIONS FOR MARKET BASKET ITEMS:

1. Offeror must provide information for at least one of the Market Basket Product Categories
2. Offeror must fill in Column C, D, E, I and J for all Market Basket Product Categories they are providing information for.
3. Offeror should submit lowest customer price point for the Market Basket Product Category
4. Offeror cannot submit pricing or information for Product Categories not listed in the Market Basket
5. Offeror must submit ALL required information.

INSTRUCTIONS FOR NON-MARKET BASKET ITEMS

1. Offeror is not required to provide information for any of the Non-Market Basket Items
2. Offeror can provide information for any or all of the Non-Market Basket Items
3. Offeror must fill out Column K, which indicates what the minimum discount % from MSRP is that they will provide for that Product. Note: If a larger discount is offered for a Ballistic K-9 Vest, than it is for a Stab K-9 Vest, then Offeror should list what the discount is for the Stab Vest. This principal needs to apply to all Product Categories listed in the Non-Market Basket
4. Offeror cannot submit pricing or information for Product Categories not listed in the Non-Market Basket Items.
5. If Offeror does not provide any information in Column K, then they will not be able to provide that Product Category on their Contract, should they be offered an Award
6. Column K can state "0%" if no discount is offered for that Product Category

NON-MARKET BASKET ITEMS

Product Categories	Type	Size	Gender	Threat Level	Minimum % Discount from MSRP (per each)
K-9 Vest		All	N/A	All	40.00%
Ballistic Helmets	Ballistic, Stab, Combination	All	N/A	All	40.00%
Ballistic Shields	Hard, Soft	All	N/A	All	40.00%
Trauma Plates	All	All	N/A	All	45.00%
Protectors	All	All	N/A	All	40.00%
Ballistic Shield Window	All	All	N/A	All	N/A
Carriers	Uniform, Concealable, Tactical	All	M, F, N	N/A	45.00%
Pouches	All	All	N/A	N/A	45.00%
Replacement Vest Straps	All	All	N/A	N/A	40.00%
ID Patches	All	All	N/A	N/A	40.00%
Carry Bags	Vests, Shield, Helmet	All	N/A	N/A	45.00%
Face Shields	All	All	N/A	N/A	40.00%
Helmet Accessories	All	N/A	N/A	N/A	40.00%
Shield LED Lights	All	All	N/A	N/A	40.00%
Shield Accessories	All	N/A	N/A	N/A	40.00%

PRICE SHEET - CARRIERS

Product Description	Manufacturer (Brand and Series)	Manufacturer Catalogue #	Gender	NJ - CPL Model Designation	Standard and Threat Level	MSRP	Proposal Price	Base Discount % From MSRP	BID PRICE - 1-10 carriers	BID PRICE - 11-25 carriers	BID PRICE 26-60 carriers	BID PRICE 51+ carriers
CARRIER - CONCEALABLE												
Concealable Carrier	Armor Express - Revolution	NA	Both	NA	NA	\$165.00	\$91.00	45%	\$91.00	\$91.00	\$91.00	\$91.00
Concealable Carrier	Armor Express - Revolution DNR Style	NA	Both	NA	NA	\$170.00	\$94.00	45%	\$94.00	\$94.00	\$94.00	\$94.00
Concealable Carrier	Armor Express - Revolution Plus	NA	Both	NA	NA	\$212.00	\$117.00	45%	\$117.00	\$117.00	\$117.00	\$117.00
Concealable Carrier	Armor Express - Revolution w/ Tactical Upgrade	NA	Both	NA	NA	\$240.00	\$132.00	45%	\$132.00	\$132.00	\$132.00	\$132.00
Concealable Carrier	Armor Express - Revolution w/ Thorshield	NA	Both	NA	NA	\$275.00	\$151.00	45%	\$151.00	\$151.00	\$151.00	\$151.00
Concealable Carrier	Armor Express - Revolution Plus w/ Thorshield	NA	Both	NA	NA	\$325.00	\$179.00	45%	\$179.00	\$179.00	\$179.00	\$179.00
Concealable Carrier	Armor Express - Evolution	NA	Both	NA	NA	\$148.00	\$81.00	45%	\$81.00	\$81.00	\$81.00	\$81.00
Concealable Carrier	Armor Express - Equinox	NA	Both	NA	NA	\$135.00	\$74.00	45%	\$74.00	\$74.00	\$74.00	\$74.00
Concealable Carrier	Armor Express - Lo Pro	NA	N	NA	NA	\$146.00	\$80.00	45%	\$80.00	\$80.00	\$80.00	\$80.00
CARRIER - OVERT												
Overt (External) Carrier	Armor Express - OCS (Slick)	NA	Both	NA	NA	\$198.00	\$109.00	45%	\$109.00	\$109.00	\$109.00	\$109.00
Overt (External) Carrier	Armor Express - OCS (4 Std Pockets)	NA	Both	NA	NA	\$274.00	\$151.00	45%	\$151.00	\$151.00	\$151.00	\$151.00
Overt (External) Carrier	Armor Express - OCS (MOLLE)	NA	Both	NA	NA	\$281.00	\$155.00	45%	\$155.00	\$155.00	\$155.00	\$155.00
Overt (External) Carrier	Armor Express - Dress Vest	NA	Both	NA	NA	\$265.00	\$146.00	45%	\$146.00	\$146.00	\$146.00	\$146.00
Overt (External) Carrier	Armor Express - Quilted Carrier	NA	Both	NA	NA	\$295.00	\$162.00	45%	\$162.00	\$162.00	\$162.00	\$162.00
Overt (External) Carrier	Armor Express - Traverse (Slick)	NA	N	NA	NA	\$340.00	\$187.00	45%	\$187.00	\$187.00	\$187.00	\$187.00
Overt (External) Carrier	Armor Express - Traverse (MOLLE)	NA	N	NA	NA	\$390.00	\$215.00	45%	\$215.00	\$215.00	\$215.00	\$215.00
Overt (External) Carrier	Armor Express - Echo (Slick)	NA	Both	NA	NA	\$400.00	\$220.00	45%	\$220.00	\$220.00	\$220.00	\$220.00
Overt (External) Carrier	Armor Express - Echo (4 Std Pockets)	NA	Both	NA	NA	\$440.00	\$242.00	45%	\$242.00	\$242.00	\$242.00	\$242.00
Overt (External) Carrier	Armor Express - Echo (MOLLE)	NA	Both	NA	NA	\$440.00	\$242.00	45%	\$242.00	\$242.00	\$242.00	\$242.00
CARRIER - LIGHT TACTICAL												
Tactical, Light Carrier	Armor Express - Hard Core DM (Slick)	NA	N	NA	NA	\$627.00	\$345.00	45%	\$345.00	\$345.00	\$345.00	\$345.00
Tactical, Light Carrier	Armor Express - Hard Core DM (MOLLE)	NA	N	NA	NA	\$756.00	\$416.00	45%	\$416.00	\$416.00	\$416.00	\$416.00
Tactical, Light Carrier	Armor Express - Hard Core SU (MOLLE)	NA	N	NA	NA	\$595.00	\$327.00	45%	\$327.00	\$327.00	\$327.00	\$327.00
Tactical, Light Carrier	Armor Express - Lighthawk LT	NA	N	NA	NA	\$798.00	\$439.00	45%	\$439.00	\$439.00	\$439.00	\$439.00
Tactical, Light Carrier	Armor Express - Hard BAL Plate Carrier	NA	N	NA	NA	\$270.00	\$149.00	45%	\$149.00	\$149.00	\$149.00	\$149.00
Tactical, Light Carrier	Armor Express - Rapid BASE Plate Carrier	NA	N	NA	NA	\$159.99	\$88.00	45%	\$88.00	\$88.00	\$88.00	\$88.00
Tactical, Light Carrier	Armor Express - Responder BASE Plate Carrier	NA	N	NA	NA	\$179.99	\$99.00	45%	\$99.00	\$99.00	\$99.00	\$99.00
Tactical, Light Carrier	Armor Express - Lighthawk Plate Carrier	NA	N	NA	NA	\$708.00	\$389.00	45%	\$389.00	\$389.00	\$389.00	\$389.00

PRICE SHEET - VESTS

Product Description	Manufacturer (Brand and Series)	Manufacturer Catalogue #	Gender	NJ - CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price	Base Discount % From MSRP	BID Price: 1- 10 vests	BID Price: 11- 25 vests	BID Price: 26- 50 vests	BID Price: 51+ vests
BALLISTIC VEST - CONCEALABLE													
Concealable Vest w/ (1) Carrier	Armor Express - Razor II	NA	N	RZRG2-A-II	NIJ 0101.06	II	\$1,415.00	\$775.00	45%	\$775.00	\$755.00	\$735.00	\$715.00
Concealable Vest w/ (1) Carrier	Armor Express - Razor II	NA	F	RZRF-A-II	NIJ 0101.06	II	\$1,415.00	\$775.00	45%	\$775.00	\$755.00	\$735.00	\$715.00
Concealable Vest w/ (1) Carrier	Armor Express - Seraph II	NA	N	SEFG2-A-II	NIJ 0101.06	II	\$1,365.00	\$750.00	45%	\$750.00	\$730.00	\$710.00	\$690.00
Concealable Vest w/ (1) Carrier	Armor Express - Vortex II	NA	N	AEXP2-A-II	NIJ 0101.06	II	\$1,305.00	\$715.00	45%	\$715.00	\$695.00	\$675.00	\$655.00
Concealable Vest w/ (1) Carrier	Armor Express - Vortex II	NA	F	AEXP2-A-II-FEM	NIJ 0101.06	II	\$1,305.00	\$715.00	45%	\$715.00	\$695.00	\$675.00	\$655.00
Concealable Vest w/ (1) Carrier	Armor Express - Halo II	NA	N	HLO-D-II	NIJ 0101.06	II	\$1,280.00	\$700.00	45%	\$700.00	\$680.00	\$660.00	\$640.00
Concealable Vest w/ (1) Carrier	Armor Express - Halo II	NA	F	HLOF-D-II	NIJ 0101.06	II	\$1,280.00	\$700.00	45%	\$700.00	\$680.00	\$660.00	\$640.00
Concealable Vest w/ (1) Carrier	Armor Express - Quantum II	NA	N	QTM-B-II	NIJ 0101.06	II	\$1,012.00	\$560.00	45%	\$560.00	\$540.00	\$520.00	\$500.00
Concealable Vest w/ (1) Carrier	Armor Express - Quantum II	NA	F	QTMF-B-II	NIJ 0101.06	II	\$1,012.00	\$560.00	45%	\$560.00	\$540.00	\$520.00	\$500.00
Concealable Vest w/ (1) Carrier	Armor Express - Razor IIIA	NA	N	RZRG2-A-IIIA	NIJ 0101.06	IIIA	\$1,815.00	\$950.00	48%	\$950.00	\$930.00	\$910.00	\$890.00
Concealable Vest w/ (1) Carrier	Armor Express - Seraph IIIA	NA	N	SEFG2-A-IIIA	NIJ 0101.06	IIIA	\$1,725.00	\$900.00	48%	\$900.00	\$880.00	\$860.00	\$840.00
Concealable Vest w/ (1) Carrier	Armor Express - Seraph IIIA	NA	F	SEFG2-A-IIIA	NIJ 0101.06	IIIA	\$1,725.00	\$900.00	48%	\$900.00	\$880.00	\$860.00	\$840.00
Concealable Vest w/ (1) Carrier	Armor Express - Vortex IIIA	NA	N	AEXP2-A-IIIA	NIJ 0101.06	IIIA	\$1,515.00	\$795.00	48%	\$795.00	\$775.00	\$755.00	\$735.00
Concealable Vest w/ (1) Carrier	Armor Express - Vortex IIIA	NA	F	AEXP2-A-IIIA	NIJ 0101.06	IIIA	\$1,515.00	\$795.00	48%	\$795.00	\$775.00	\$755.00	\$735.00
Concealable Vest w/ (1) Carrier	Armor Express - Halo IIIA	NA	N	HLO-B-IIIA	NIJ 0101.06	IIIA	\$1,485.00	\$775.00	48%	\$775.00	\$755.00	\$735.00	\$715.00
Concealable Vest w/ (1) Carrier	Armor Express - Halo IIIA	NA	F	HLOF-C-IIIA	NIJ 0101.06	IIIA	\$1,485.00	\$775.00	48%	\$775.00	\$755.00	\$735.00	\$715.00
Concealable Vest w/ (1) Carrier	Armor Express - Quantum IIIA	NA	N	QTMG2-A-IIIA	NIJ 0101.06	IIIA	\$1,179.00	\$615.00	48%	\$615.00	\$595.00	\$575.00	\$555.00
Concealable Vest w/ (1) Carrier	Armor Express - Quantum IIIA	NA	F	QTMF-C-IIIA	NIJ 0101.06	IIIA	\$1,179.00	\$615.00	48%	\$615.00	\$595.00	\$575.00	\$555.00
SPIKE VEST - CONCEALABLE													
Concealable Vest w/ (1) Carrier	Armor Express - Taurus Spike 1	NA	N	TAURUS SPK 1 802210	NIJ 0115.00	Spike 1	\$722.00	\$435.00	40%	\$435.00	\$415.00	\$395.00	\$375.00
Concealable Vest w/ (1) Carrier	Armor Express - Taurus Spike 2	NA	N	TR5-A-2	NIJ 0115.00	Spike 2	\$797.00	\$480.00	40%	\$480.00	\$460.00	\$440.00	\$420.00
Concealable Vest w/ (1) Carrier	Armor Express - Taurus Spike 3	NA	N	TAURUS SPK 3 805210	NIJ 0115.00	Spike 3	\$1,083.00	\$645.00	40%	\$645.00	\$625.00	\$605.00	\$585.00
COMBINATION VEST - CONCEALABLE													
Concealable Vest w/ (1) Carrier	Armor Express - Gemini IIA Spike 3	NA	N	GEM-A-DP2A3	NIJ 0101.06 / 0115.00	IIA Spike 3	\$1,482.00	\$775.00	48%	\$775.00	\$755.00	\$735.00	\$715.00
Concealable Vest w/ (1) Carrier	Armor Express - Gemini II Spike 2	NA	N	GEM-A-DP22	NIJ 0101.06 / 0115.00	II Spike 2	\$1,735.00	\$910.00	48%	\$910.00	\$890.00	\$870.00	\$850.00
Concealable Vest w/ (1) Carrier	Armor Express - Gemini IIIA Spike 3	NA	N	GEM-C-DP3A3	NIJ 0101.06 / 0115.00	IIIA Spike 3	\$1,894.00	\$990.00	48%	\$990.00	\$970.00	\$950.00	\$930.00

* Each CONCEALABLE VEST includes Front Armor Panel, Back Armor Panel and one (1) Revolution concealable carrier

Product Description	Manufacturer (Brand and Series)	Manufacturer Catalogue #	Gender	NJ - CPL Model Designation	NJ Standard	Threat Level	MSRP	Proposal Price	Base Discount % From MSRP	BID Price: 1- 10 vests	BID Price: 11- 25 vests	BID Price: 26- 50 vests	BID Price: 51+ vests
BALLISTIC VEST - TACTICAL													
Tactical Vest	Armor Express Bulldog - Razor IIIA	NA	N	RZRG2-A-IIIA	NIJ 0101.06	IIIA	\$3,030.00	\$1,515.00	50%	\$1,515.00	\$1,490.00	\$1,465.00	\$1,440.00
Tactical Vest	Armor Express Bulldog - Seraph IIIA	NA	N	SEFG2-A-IIIA	NIJ 0101.06	IIIA	\$2,727.00	\$1,364.00	50%	\$1,364.00	\$1,339.00	\$1,314.00	\$1,289.00
Tactical Vest	Armor Express Bulldog - Vortex IIIA	NA	N	AEXP2-A-IIIA	NIJ 0101.06	IIIA	\$2,380.00	\$1,190.00	50%	\$1,190.00	\$1,165.00	\$1,140.00	\$1,115.00
Tactical Vest	Armor Express Bulldog - Halo IIIA	NA	N	HLO-B-IIIA	NIJ 0101.06	IIIA	\$2,490.00	\$1,245.00	50%	\$1,245.00	\$1,220.00	\$1,195.00	\$1,170.00
Tactical Vest	Armor Express Bulldog - Quantum IIIA	NA	N	QTMG2-A-IIIA	NIJ 0101.06	IIIA	\$2,094.00	\$1,047.00	50%	\$1,047.00	\$1,022.00	\$997.00	\$972.00
Tactical Vest	Armor Express Raven - Razor IIIA	NA	N	RZRG2-A-IIIA	NIJ 0101.06	IIIA	\$3,750.00	\$1,875.00	50%	\$1,875.00	\$1,850.00	\$1,825.00	\$1,800.00
Tactical Vest	Armor Express Raven - Seraph IIIA	NA	N	SEFG2-A-IIIA	NIJ 0101.06	IIIA	\$3,447.00	\$1,724.00	50%	\$1,724.00	\$1,699.00	\$1,674.00	\$1,649.00
Tactical Vest	Armor Express Raven - Vortex IIIA	NA	N	AEXP2-A-IIIA	NIJ 0101.06	IIIA	\$3,100.00	\$1,550.00	50%	\$1,550.00	\$1,525.00	\$1,500.00	\$1,475.00
Tactical Vest	Armor Express Raven - Halo IIIA	NA	N	HLO-B-IIIA	NIJ 0101.06	IIIA	\$3,210.00	\$1,605.00	50%	\$1,605.00	\$1,580.00	\$1,555.00	\$1,530.00
Tactical Vest	Armor Express Raven - Quantum IIIA	NA	N	QTMG2-A-IIIA	NIJ 0101.06	IIIA	\$2,814.00	\$1,407.00	50%	\$1,407.00	\$1,382.00	\$1,357.00	\$1,332.00
Tactical Vest	Armor Express Lighthawk XT - Razor IIIA	NA	N	RZRG2-A-IIIA	NIJ 0101.06	IIIA	\$3,525.00	\$1,763.00	50%	\$1,763.00	\$1,738.00	\$1,713.00	\$1,688.00
Tactical Vest	Armor Express Lighthawk XT - Seraph IIIA	NA	N	SEFG2-A-IIIA	NIJ 0101.06	IIIA	\$3,015.00	\$1,508.00	50%	\$1,508.00	\$1,483.00	\$1,458.00	\$1,433.00
Tactical Vest	Armor Express Lighthawk XT - Vortex IIIA	NA	N	AEXP2-A-IIIA	NIJ 0101.06	IIIA	\$2,675.00	\$1,338.00	50%	\$1,338.00	\$1,313.00	\$1,288.00	\$1,263.00
Tactical Vest	Armor Express Lighthawk XT - Halo IIIA	NA	N	HLO-B-IIIA	NIJ 0101.06	IIIA	\$2,712.00	\$1,356.00	50%	\$1,356.00	\$1,331.00	\$1,306.00	\$1,281.00
Tactical Vest	Armor Express Lighthawk XT - Quantum IIIA	NA	N	QTMG2-A-IIIA	NIJ 0101.06	IIIA	\$2,555.00	\$1,278.00	50%	\$1,278.00	\$1,253.00	\$1,228.00	\$1,203.00
Tactical Vest	Armor Express Wolverine - Razor IIIA	NA	N	RZRG2-A-IIIA	NIJ 0101.06	IIIA	\$4,109.00	\$2,055.00	50%	\$2,055.00	\$2,030.00	\$2,005.00	\$1,980.00
Tactical Vest	Armor Express Wolverine - Seraph IIIA	NA	N	SEFG2-A-IIIA	NIJ 0101.06	IIIA	\$3,709.00	\$1,855.00	50%	\$1,855.00	\$1,830.00	\$1,805.00	\$1,780.00
Tactical Vest	Armor Express Wolverine - Vortex IIIA	NA	N	AEXP2-A-IIIA	NIJ 0101.06	IIIA	\$3,299.00	\$1,650.00	50%	\$1,650.00	\$1,625.00	\$1,600.00	\$1,575.00
Tactical Vest	Armor Express Wolverine - Halo IIIA	NA	N	HLO-B-IIIA	NIJ 0101.06	IIIA	\$3,382.00	\$1,691.00	50%	\$1,691.00	\$1,666.00	\$1,641.00	\$1,616.00
Tactical Vest	Armor Express Wolverine - Quantum IIIA	NA	N	QTMG2-A-IIIA	NIJ 0101.06	IIIA	\$2,809.00	\$1,405.00	50%	\$1,405.00	\$1,380.00	\$1,355.00	\$1,330.00

* Each TACTICAL VEST includes Front Armor Panel, Back Armor Panel and one (1) MOLLE tactical carrier